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Dying to cooperate: the role of environmental harshness in human collaboration

Paul Ibbotson, a,*, Cristian Jimenez-Romero, a and Karen M. Page b

aFaculty of Wellbeing, Education & Language Studies, Open University, Walton Hall, Milton Keynes MK7 6AA, UK, and b Department of Mathematics, University College London, Gower Street, London WC1E 6BT, UK

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INTRODUCTION

There have been numerous descriptions of the possible climatic and ecological drivers of hominin evolution (Darwin 1871; DeMenocal 1995; Potts 1998; Sepulchre et al. 2006; Andras et al. 2007; Richerson et al. 2008; Carto et al. 2009). Because of humans’ status in the natural world as ultra-co-operators, of particular interest is the role that adverse Plio-Pleistocene ecology played in providing a “common enemy” for cooperative phenotype selection (Kropotkin 1902; Gibbons and Dugatkin 1992; Kummerli et al. 2009; Tomasello et al. 2012; Tomasello and Vaish 2013). This paper reports novel insights into the relevant mechanisms driving cooperative success and decision making by combining three approaches. First, we implement the Stag Hunt Game (SHG) as a model of human cooperation, using agent-based modelling (ABM) to explore some of the dynamics of collaboration played out against various environmental backdrops. Second, we draw general formal conclusions about the fitness of different cooperative phenotypes across a range of environmental conditions using mathematical analysis. Finally, we test some of the implications of these models in an experiment where human participants make strategic decisions in real-time about whether to cooperate.

It has been proposed that environmental stress acted as a selection pressure on the evolution of human cooperation. Through agent-based evolutionary modelling, mathematical analysis, and human experimental data we illuminate the mechanisms by which the environment influences cooperative success and decision making in a Stag Hunt game. The modelling and mathematical results show that only cooperative foraging phenotypes survive the harshest of environments but pay a penalty for miscoordination in favourable environments. When agents are allowed to coordinate their hunting intentions by communicating, cooperative phenotypes outcompete those who pursue individual strategies in almost all environmental and payoff scenarios examined. Data from human participants show flexible decision-making in face of cooperative uncertainty, favouring high-risk, high-reward strategy when environments are harsher and starvation is imminent. Converging lines of evidence from the three approaches indicate a significant role for environmental variability in human cooperative dynamics and the species-unique cognition designed to support it.

Key words: communication, cooperation, cost of living, environmental stress, resource accumulation, social foraging strategies.

The rationale for combining these approaches is that, individually, they are best suited to answering slightly different questions about the same underlying phenomena, but when combined, their complementary strengths amount to a more persuasive argument, especially when different lines of evidence converge on the same interpretation. For example, a strength of the ABM approach allows us to examine emergent properties of complex systems with many variables (a population of cooperative agents) that would be mathematically cumbersome if not intractable to analyze a priori. ABMs simulate the behavior of the system’s constituent units (the agents and their interactions, capturing emergence from the bottom up. Thus, the ABM provides a very natural framework for describing and simulating behavior at a systems level that cannot be reduced to the system’s parts. Having established what the relevant emergent properties are as a result of ABM output, we simplify and generalize these properties to gain a deeper understanding of their dynamics through mathematical analysis. Specifically, we divided Stag and Hare hunters into well-fed and poorly-fed individuals, which combine in heterotypic and homotypic pairs and analyse the environmental threshold at which they can survive. Finally, the human experiment investigates whether human decision making reflects the optimal strategies for the specific environmental harshness observed in the models.

We use the SHG as a model of real-life cooperation (Skyrms 2003; Tomasello et al. 2012) rather than the more widely-studied Prisoner Dilemma Game (PDG) as the argument has been strongly...
made that PDGs do not reflect the reality of many socio-ecological contexts (Clements and Stephens 1995; Maynard Smith and Szathmary 1995; Dugatkin 1997; Alvard 2001) nor do they capture the collective-action problems many animals face (Runge 1984; Ostrom 1990; Hirschleifer 1999; Bardhan 2000). In the SHG, the payoff of collaboration – hunting a stag – is greater than going it alone and hunting a hare, classically by a 2:1 ratio. To collaborate one must give up the low-risk low-payoff hare to obtain the high-risk high-payoff stag. “High-risk” because if a Stag-hunter cannot coordinate their intentions with that of a like-minded partner, they waste time and energy on a venture with no prospect of rewards and end up worse off than hunting a Hare alone. Crucially, the co-operator in this game is not under the same temptation to defect as they are in the Prisoner’s Dilemma Game (PDG) as what is good for them (a Stag) is also good for their partner (Nowak and Sigmund 1992; Cooper et al. 1996; Epstein 1998; Sherratt and Roberts 1993; Koella 2000; Andreas et al. 2007; Nowak et al. 2010; Press and Dyson 2012; Smealdino et al. 2013; Cardinot et al. 2018).

This type of coordination problem can not only be seen in many traditional foraging and hunting activities such as acquiring honey and hunting large prey but also in larger-scale international relations (Jervis 1978) and macroeconomics (Bryant 1994). Alvard and Nol (2002) provide an illustrative example from the village of Lamalera, Indonesia, where fishermen regularly face the decision to either hunt sperm-whales in collaboration with others (viz. Rosseau’s Stag) or catch small fish individually with a hook-and-line or net (Rosseau’s Hare). They found that return rates from cooperative whale hunting were greater per capita than those from solitary fishing and that the distribution of the catch (shared payoff) was regulated by a mutually understood sharing-of-the-spoils normative framework. The general point is that this example of real-life collaboration is better framed as a SHG rather than a PDG as the chances of catching a whale individually are negligible and therefore not a tempting strategy.

While this kind of coordinated action may not be unique to humans (e.g., collaborative hunting in Lions Panthera leo, Stander 1992; Maynard-Smith & Szathmáry 1995; Chimpanzees Pan troglodytes, Boccia 2002; African wild dogs Lycaon pictus Cred and Cred 1995) under some evolutionary accounts it played a pivotal role in evolution of humans’ status in the natural world as ultra-co-operators. Essentially, humans became increasingly interdependent with one another such that each individual had a direct interest in the well-being of others or else they starved (Mels et al. 2006; Hamann et al. 2011; Warnken et al. 2011; Tomasello et al. 2012; Tomasello and Vaish 2013). The Stag Hunt therefore turns cooperation dilemmas into a problem of coordinating behaviour to achieve a mutual goal of mutual interest. One clear way in which humans are uniquely placed to reach sophisticated levels of coordination is through language, where intentions are made public (Schelling 1960; Lewis 1969; Duguid et al. 2014). Therefore, using an ABM, we first ask what is the highest energy expenditure environment that can sustain a population who differ in cooperative phenotypes (Hunt Stag or Hunt Hare) and then run the same simulation allowing agents to share their hunting intentions with a primitive language.

Previous modelling work has revealed complex evolutionary dynamics at work when the 2-person Stag-Hunt is generalised to a N-person game, specifically, scenarios of defector dominance, pure coordination, or coexistence may arise simultaneously if the population is assumed to be infinite, but when populations are finite and the population is the same size as the group, the evolutionary dynamics are profoundly affected, inverting the direction of natural selection (Pacheco et al. 2009). Building on this work Schnell and colleagues (under review) showed that the size of the Stag reward further affected the level of cooperation in a N-person game such that when a new cooperation threshold is accessible to a population, the level of cooperation increases to reach this threshold. However, when the next threshold is out of reach, cooperation decreases as individuals refrain from costly cooperation. Their findings have relevance for the leaps in economic development witnessed throughout human history, such as revolutions in the use of natural resources, the increasing manpower and infrastructure needed to land a whale, mine coal or refine oil which often required the cooperation of larger groups than those needed to burn wood or catch a stag.

More generally, evolutionary models of the SHGs have examined well-mixed, unstructured populations and uniform random pairing (Kandori et al. 1993; Young 1993; Ellison 1997; Sugden 2003); some degree of spatial structure or assortment (Ellison 1993; Skyrms 2003; Goyal and Vega-Redondo 2005; Staudigl and Weidenholzer 2014); or random encounters between agents either using assortment or not (Eshel and Cavalli-Sforza 1982; Bergstrom 2003; Allen and Nowak 2015). To our knowledge though, none of the studies above have included the ecological backdrop against which the evolutionary dynamics of SHGs play out. In this paper, we include this as a factor in our model, not only because it is important in the bigger story of the climatic and ecological drivers of hominin evolution, but by integrating an ecological landscape into the dynamics of game-theory payoffs, it can profoundly alter the outcome of what strategy is optimal for individuals.

In our ABM model, individual agents stay alive in the SHG when their foraging strategy results in energy income √ than their energy expenditure. If they stay alive long enough to reproduce, their offspring inherit the same hunting preference as their parents. The long-term, intergenerational survival of a phenotype is given by the aggregate success of individuals pursuing a particular fixed foraging behaviour (Hunt Stag or Hunt Hare). Individuals lose a constant amount of energy per unit of time from their reserves which can be increased or decreased to simulate harsher or more favourable environments respectively.

The output of the ABM will then inform the subsequent mathematical analysis where we focus on the dynamics of environmental harshness by dividing Stag hunters and Hare hunters into well-fed and poorly fed individuals, which combine in certain ways to produce different hunting success.

The long-term survival of fixed hunting phenotypes from the ABM and mathematical analysis raises the question of whether in real-life humans adopt a more flexible strategy, choosing to cooperate (or not) as a function of the environmental harshness and available energy reserves. We tested this hypothesis with an online version of the ABM where participants controlled the hunting decisions of their online avatars. The converging lines of evidence from the three approaches allow us to triangulate the importance of environmental variability in the SHG and its role in the evolution of human collaboration.

**METHODS**

The methods associated with our three lines of enquiry – ABM, mathematical analysis, and the human stag hunt experiment – are each described in turn.

**The ABM model**

**Background**

Our ABM implements several important generic features of an organism’s life, such as reproduction, mobility, resource
accumulation, a cost-of-living, death, and a decoupling of birth and death events such that total population size can vary [Epstein 1998; Smaldino et al. 2013]. By doing so we can examine the behaviour of repeated Stag–Hunt interactions when played out against a background of ecologically relevant constraints, such as the maximum species population size that is indefinitely sustainable, given the food, competition, and habitat available [Hui 2006]. This allows complex population dynamics to emerge, such as the oscillatory cycles reminiscent of predator–prey dynamics when defectors exploit co-operators and then grow too concentrated to sustain their own inflated numbers [Nowak and May 1992; Smaldino et al. 2013].

The aim of the game is to stay alive long enough to reproduce. Individual agents stay alive when their foraging strategy results in energy income ≥ than their energy expenditure. The long-term, intergenerational survival of a population is given by the aggregate success of individuals pursuing a particular fixed foraging behaviour (hunt Stag or hunt Hare). The model can be played on the NetLogo agent-based platform and is freely available here https://ccl.northwestern.edu/netlogo/. For those wishing to replicate our results, the code for Model 1 and 2 is available in Supplementary Appendix 1.

Procedure
1. The simulation begins by populating a grid with N agents (Ai) who can move one cell at a time in any direction in search of food.

2. An equal energy quota is deposited into each Ai’s account at the start of its life (Ei), which could be thought of as initial birth weight or inherited fat reserve. From then on it loses a constant amount of energy per unit of time from that account as defined by the energy expenditure rate (Ei). We chose to use “per time step” rather than “per cell moved” to reflect the fact that even when not moving, an organism expends energy to maintain metabolic life functions. This measure also implements the fact that in cold environments a relatively higher proportion of calories are spent maintaining these functions or in environments of scarce or poor quality resources food is harder to come by. In this way, varying energy expenditure rate can be used to simulate more favourable or harsher environments in which to live.

3. For each Ai, there is an upper maximum energy amount (Emax) such that energy gains beyond that threshold will not add to an agent’s account total.

4. For each Ai, they are assigned a foraging strategy that remains the same for the duration of the simulation. An A can either only hunt Stags OR only hunt Hares. Both Hare Hunters and Stag Hunters exist on the grid at the same time.

5. All Ai’s randomly wander around the grid in search of food from the moment they are born until they die or the simulation is terminated, whichever happens first.

6. When an Ai meets another agent Aj in an adjacent cell of the grid, they choose to hunt Hare or Stag according to their foraging strategy as defined in (4). Steps 7–11 govern the outcome of such a meeting between all possible pairs

7. If both Ai and Aj are Stag Hunters they pair up occupying adjacent pairs of cells and wander the grid in search of food together. If they encounter a Stag they both receive the Stag payoff as defined in the Stag Hunt Payoff Matrix (Table 1). That payoff is added to their energy account.

8. In the no communication between agents scenario, if Ai is a Stag Hunter and meets Aj a Hare Hunter, then they pair such that Ai, Stag Hunter follows Aj Hare Hunter around together but Ai, Stag Hunter cannot receive a Stag Payoff if they encounter a Stag – by definition obtaining a Stag requires the cooperation of two agents on a Stag Strategy. If Aj, Hare Hunter encounters a Hare, Aj gets to eat it. Thus Ai, Stag Hunter pays a penalty by being locked into a partnership with no hope of obtaining food to offset ε, for the time they are in that partnership. This is fundamentally why the optimal strategy is a matter of coordination and the Stag is the riskier, but payoff dominant strategy. In the scenario where communication is allowed between agents, a Stag Hunter can “query” the hunting intentions of their partner when their first meet and the potential partner is obliged to answer, thus there is a channel of communication between the two agents. After this initial query has been answered, a Stag Hunter will only commit to a hunt in the communicative scenario when intentions align (Stag–Stag) and will walk away from a potential hunt when they do not (Stag–Hare).

9. Vice versa if Ai is a Hare Hunter and meets Aj a Stag Hunter (see symmetrical payoff on the diagonal Table 1).

10. Stag–Hare partnerships end when either the Hare hunter catches a Hare, or either of the agents die of hunger, whichever occurs first.

11. If Ai is a Hare Hunter and meets Aj a Hare Hunter, then they immediately go their separate ways and continue looking for a Hare. After they have found one, they collect the Payoff then they wander the grid looking for more food.

12. Agents produce one offspring at a time and at a rate defined by R units of time. Offspring inherit their parents’ foraging strategy (see Table 2, Rationale for starting value for R).

13. Both Stags and Hares walk across the grid from top to bottom at a given rate F (number of Stags and Hares introduced to the grid per time unit) and if they are captured by a hunter before they exit the bottom of the grid they are not replaced. In other words, the food available to hunt has a finite, temporal availability, until it is replaced at rate R. Note that because the resources in our model do not replicate themselves, the results can be generalised to coordination games with similar payoff structures but that do not involve replicating prey, such as procuring honey (viz. Stag) versus berries (viz. Hare).

14. In all cases if an A fails to find food before reaching their lethal lower limit (energy account = 0) they are removed from the grid and not replaced.

15. If an Ai is unlucky enough to be paired with another Aj who dies in the process of looking for food together, then Aj decouples and begins looking for another partner to play, but they having lost the energy expended during the partnership (Figure 1).

Constants, variables, and rationale for starting values.

Table 2 details the constants and the variables we used in our ABM. For these values, we record the probability (0–1) of agents with a given foraging strategy (hunt Hare, hunt Stag) being alive after 50 000 units of time. The probability of survival was averaged over a 100 simulation runs for each of the payoff and environmental harshness variables. The general rationale for choosing

<table>
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<th>Table 1</th>
<th>Classic Stag Hunt Payoff Matrix</th>
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<tr>
<td></td>
<td>Ai</td>
</tr>
<tr>
<td>Ai</td>
<td>2,2</td>
</tr>
<tr>
<td>Hare</td>
<td>1,0</td>
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the starting values was to select those constants that stabilised the dynamics of the game for longer enough to measure the effect of the variables we were interested in.

Mathematical analysis

To draw formal generalisations from the results of the ABM, we denoted the population density of unattached stag-hunters by $S$, that of unattached hare-hunters by $H$, that of paired stag-hunters by $S_p$, and that of stag-hunters paired with hare-hunters by $B$. We denoted by $F_i$ and $F_j$ the quantities of stags and hares.

We assumed that free hunters interact at rate, $k$, to form pairs. We assumed that heterotypic pairs (Stag–Hare) resolve when the hare-hunter catches a hare or when either of the pair dies. We assumed that pairs of stag-hunters resolve when a stag is caught
or one of the pair dies. The time taken for pairs to resolve depends on the energy levels that the individuals have at the start of their union and on the harshness of the environment. We assumed that pairs only resolve if their energy levels drop too low or they catch prey.

All individuals reproduce at rate $1/R$. We assumed that if individuals in a pair reproduce, their offspring are no longer paired. Stags and hares are provided at rate $F$ and leave the domain at a rate of $l_3$ times their levels. We assumed the population is well-mixed, so each hunter has access to the current level of food and pairs form at uniform rates throughout the domain. We divided $S$ and $H$ into well-fed and poorly-fed individuals, which combine as follows:

<table>
<thead>
<tr>
<th>H</th>
<th>+,+</th>
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<tbody>
<tr>
<td>S</td>
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We assume poorly fed stag-hunters and hare-hunters and poorly fed individuals in pairs have constant death rates ($l_1$ and $l_2$ respectively). The equations for the different types of hunters, food, and pairs are given in the Mathematical Details.

Hare-hunters transition from the well-fed to poorly-fed at the same rate at which poorly-fed individuals die. Stag-hunters transition from the well-fed group into the poorly-fed group at a lower rate $l_1 \alpha$, $\alpha < 1$ reflects the slower passage of stag-hunters to the poorly-fed group, because their food is of higher value.

We assumed when pairs reproduce, their offspring are initially well-fed. When a pair of stag-hunters catches a stag, they become well-fed individuals. When a hare-hunter paired with a stag-hunter catches a hare, a well-fed hare-hunter results. The paired stag-hunter retains its well- or poorly-fed status. Similarly, when an individual in a pair dies, its partner retains its well- or poorly-fed status.

The rate of degradation of the environment is important in comparison to the rate at which food is caught. We therefore vary $k_e$, $k_e$ small corresponds to a harsh environment, where energy is lost fast compared with the food catching rate and $k_e$ large to a favourable environment, where energy is lost comparatively slowly.

The human stag hunt experiment

Participants

132 participants (mean age, 32.80, SD = 7.88; 86.86% female) enrolled in undergraduate psychology and childhood studies courses at a UK Higher Education institute voluntarily took part in the study with no compensation offered and were recruited via an open invitation, advertised on their module homepage.

Ethics

The project received favourable approval from lead researcher’s institute’s The Open University Human Research Ethics Committee – reference number: HREC/3553/Ibbotson, approved 29/05/2020. All participants were informed as to the purpose of the study, freely consented, were assured no individual data could be identified from any publication resulting from the study, free to withdraw from the experiment at any time, and were offered to be informed of the results after the experiment had closed to all participants.

Procedure

If participants consented, they were given a link to play a cooperation game online, designed using a modification of the NetLogo program used in the ABM to allow interactive harvesting of data and hosted on the university data server. Once on the landing page of the experiment they received the following instructions:

“You are going to play a series of online games where your task is to try to stay alive. To play the game, enter your gender and age, press ‘setup new game’ and press ‘play’. You automatically walk around the square below looking for food – you are the little orange...
was randomised for each participant. Once participants had
units for a Stag and 1 for a Hare.
(see below) and increased as a proportion of the food captured: 2
of the background environmental harshness assigned to that trial
(screenshot in Figure 2). The energy bar decreased as a proportion
their onscreen avatar wandered the hunting grid looking for food
around looking for food, you gain energy when you find food. You
stay alive by making sure the energy you gain from your food is
You lose energy by walking and running away from the prey. The bar
down when you search for food and when the bar reaches the
(bottom, you have starved to death. The aim of the game is to be
that you will get 200 calories from a Stag. On the left-hand side
You can catch the Hare on your own. However, if
more than the energy you use to find it. Once the game starts, you
stay alive by making sure the energy you gain from your food is
You can switch between hunting Hares and Stags in the game to maximise your chances
of staying alive. You can catch the Hare on your own. However, if
the Stag is bigger and to catch it you need to find another hunter who is also wants to hunt a Stag. If you choose to hunt a Hare you
have a 100% chance that you will get 100 calories from the Hare if you
catch it. If you choose to hunt a Stag, you have a 50% chance that you will get 200 calories from a Stag. On the left-hand side
of the screen, you will see your energy reserves in a bar. The bar
goes down when you search for food and when the bar reaches the
bottom, you have starved to death. The aim of the game is to be
alive by the end of the game."

Figure 3
(A) No communication allowed between agents. Numbers indicate the survival probability (0–1) of a population being alive after 50,000 units of model time as a function of Environmental Harshness and Relative Payoff (Stag:Hare). The first column summaries results for Stag Hunters (blue), the second column summaries results for Hare hunters (red), and the third column are the results of subtracting Stag hunting results from the Hare hunting data. In this third column, red bars (negative numbers) represent the size of the survival advantage for Hare hunting, Blue bars (positive numbers) represent the size of the advantage for Stag hunting and no bars (0) represents no overall advantage for either Hare hunters or Stag hunters. (B) The same procedure as in (A) but with communication allowed between agents.

Participants monitored the progress of their hunting choices as their onscreen avatar wandered the hunting grid looking for food (screenshot in Figure 2). The energy bar decreased as a proportion of the background environmental harshness assigned to that trial (see below) and increased as a proportion of the food captured: 2 units for a Stag and 1 for a Hare.

Each participant took part in 6 trials in which the energy decay rate was either 0.02, 0.025, 0.03, 0.035, 0.04, the order of which was randomised for each participant. Once participants had completed their set number of trials, they submitted their data to a secure server which was later collected by the experimenters for statistical analysis.
RESULTS

The results associated with our three lines of enquiry—ABM, Mathematical Analysis, and The Human Stag Hunt Experiment—are each described in turn.

Stag hunt ABM results

The output of the ABM gave probability (0–1) of agents with a given foraging strategy (hunt Hare, hunt Stag) being alive after 50,000 units of time. The probability of survival was averaged over a 100 simulation runs for each of the payoff and environmental harshness variables and are reported in Figure 3 (for a 3-dimensional representation of the same data see Supplementary Appendix 2).

Mathematical analysis

The mathematical analysis shows how the steady state levels of hare-hunters and stag-hunters change with $k_e$. We see that a harsh environment favours stag-hunters and a more favourable environment favours hare-hunters (Figure 4). We note that the nutritional value of a stag is much greater than that of a hare. We model this by assuming that the rate at which stag-hunters transition from the well-fed to the poorly fed category is reduced. This is quantified by the parameter $\alpha$. The steady state level of stag-hunters, in the absence of hare-hunters is very sensitive to this parameter. When $\alpha$ is sufficiently large, hare-hunters always win. When $\alpha$ is smaller, stag-hunters can win at intermediate feeding rates, and their steady state levels are very high, because they transition slowly to the poorly-fed category.

The human stag hunt results

We analysed the results of the online cooperation game using binary logistic regression as our outcome variable had two possible states: switch from Stag hunting to Hare hunting or switch from Hare hunting to Stag hunting. There was no issue of multicollinearity as we only had one independent variable: current energy (the amount of red bar players had left when they made their hunting switch) and because of this the sample size adequately powered the analysis where the general guidelines suggest a minimum of 10 cases with the least frequent outcome for each independent variable in the model. Our data represented 3098 hunting decisions. To simplify the analysis, we divided the analysis into a “good times” group, equivalent to the ABM model of environmental harshness where $E_i 0.02–0.025$, and the energy depletion was relatively slight, and a “hard times” group, where $E_i 0.03–0.4$, and the energy depletion occurred at a quicker rate and thus represented “harder times” or a more challenging ecological landscape against which to hunt and stay alive. These boundaries were chosen as the result of piloting trial and error with the target stimuli and reflected the need for the environmental background to be sustainable enough to allow human participants in the game enough time to decide on a hunting strategy (i.e., not overly harsh) but also challenging enough so that environmental background might impinge on the decision they made (i.e., not overly favourable).

A binomial regression analysis resulted in significant effects of current energy in predicting whether humans would cooperate or not: In “Good times” energy levels predicted strategy switch $\chi^2 (1) = 49.02$, $P < 0.001$, such that every unit increase in energy increased the logs odd for a Hare to Stag switch by $-0.06$, $P < 0.001$, 95% CIs $[0.92, 0.95]$, pseudo $R^2$ measures: Cox & Snell $= 0.027$, Nagelkerke $= 0.036$. In “Hard Times” energy levels predicted strategy switch $\chi^2 (1) = 290.13$, $P < 0.001$, such that every unit increase in energy increased the logs odd for a Hare to Stag switch by $-0.19$, $P < 0.001$, 95% CIs $[0.80, 0.834]$, pseudo $R^2$ measures: Cox & Snell $= 0.2$, Nagelkerke $= 0.268$. For an analysis that addresses pseudoreplication concerns with data, please see Supplementary Appendix 3.

To test whether there was an overall significant effect of environmental harshness, this was entered separately into a binomial regression analysis resulted in significant effects of environment in predicting when humans would cooperate or not: such that environment predicted strategy switch $\chi^2 (1) = 4.403$, $P = 0.03$, such that every unit increase in energy increased the logs odd for a switch by $-0.154$, $P < 0.001$, 95% CIs $[0.743, 0.99]$, pseudo $R^2$ measures: Cox & Snell $= 0.01$, Nagelkerke $= 0.002$ (Figure 5).

DISCUSSION

The results and their implications for each of our three lines of enquiry—ABM, Mathematical Analysis, and The Human Stag Hunt Experiment—are discussed in turn below, before finally drawing some general conclusions.

ABM

Results from the ABM model show that what is optimal for an individual’s foraging behaviour in an SHG depends not only on the individual’s own actions and the behaviour of other foragers, but also the environmental backdrop against which these phenotypes compete. In the No Communication scenario, Hare hunting is dominant at low levels of environmental harshness ($E_i 0.02–0.06$) but as conditions worsen ($E_i 0.07–0.09$) and the payoff of a Stag increases relative to Hare, Stag Hunting phenotypes are even more likely to survive than Hare Hunters and are the only viable strategy to survive where $E_i = 0.1$ (Figure 3, 3rd Column, Stag – Hare Hunters). In the Communication scenario, there is no overall advantage for Stag Hunters or Hare Hunters at low levels of environmental harshness ($E_i 0.02–0.06$) but that situation changes to being dominated by Stag Hunter survival when condition worsens ($E_i > 0.06$) including being able to survive in the harshest environment tested ($E_i 0.12$). This pattern is amplified at higher levels of Stag payoffs (>3:1), which accords with more general findings that the payoff ratios influence the selection of the risk or the payoff-dominant equilibria in the SHG (Battalio et al. 2001; Schmidt et al. 2003; Rydval and Ortmann 2005; Devetag and Ortmann 2007).

Following a similar line of reasoning to the cost-benefits analysis of optimal foraging theory (Krebs 1977), we propose the mechanisms driving these results are as follows. Cooperating by hunting and sharing-the-spoils of a large prey is the only way to survive harsh environments because of the steep decline in energy levels needs to be offset by a large payoff to avoid starvation (i.e., “dying to cooperate”). However, when the environment is more favourable, because energy expenditure is lower, Hare Hunting becomes a viable strategy which in turn creates a lot of “nuisance” potential pairs that will waste the time and energy of Stag hunters once committed to a fruitless collaboration (Figure 6). This provides insight into an aspect of cooperation previous models have failed to account (Andras et al. 2007); if cooperation dominates in harsh environments why does it not also pay during favourable ones.

When agents could communicate their hunting intentions, Stag Hunting was more successful than Hare Hunting in almost all environmental scenarios and payoff ratios examined. Communication enabled Stag Hunters to walk away from a potential collaboration if their strategy did not align with those of their partner and avoid the miscoordination penalty. This provides a strong selection pressure in favour of sharing communicative intentions and in line with evolutionary accounts of human cooperation that stress mutual
levels of environmental harshness (r 0.02–0.06) but as conditions worsen (r 0.12). This pattern is amplified at the harshest environment tested (r 0.2468). In favourable environments (A), the payoff returns of a Hare are not sustainable. The more Hare Hunters that die off in the harsh times, the less opportunity there is for miscoordination and so further improves the Stag Hunters’ chances of survival. In the No Communication scenario, Hare Hunting was more successful than Hare Hunting in almost all environments why does it not also pay during favourable ones.

In the Communication scenario, there is an overall advantage for Stag Hunters or Hare Hunters at low Stag – Hare Hunters). In the Communication scenario, there is an evolutionary account of human cooperation that stress mutual assurance in favour of sharing communicative intentions and in line with the miscoordination penalty. This provides a strong selection pressure for agents, but also the environmental backdrop against which these general findings that the payoff ratios influence the selection of the viable strategy to survive where ever more likely to survive than Hare Hunters and are the only survivors that every unit increase in energy increased the logs odd for a prediction when humans would cooperate or not: such that environmental harshness, this was entered separately into a binomial regression analysis resulted in significant effects of environment in pseudoreplication concerns with data, please see Supplementary Appendix 3.

Figure 5
Binomial regression of predicted probabilities of switching from Hare to Stag for Good Times (y = 0.68− 0.02*ψ) (A) and Hard Times (y = 0.91− 0.04*ψ) (B) (circles indicate the frequency of responses in each bin). The histograms display the raw frequency data on which the predicted probabilities are calculated for Good Times (C) and Hard Times (D) where green bars represent a switch from Hare to Stag and blue bars represent a switch from Stag to Hare (note bars are not overlapping but cumulative).

Figure 6
In favourable environments (A) Stag Hunters pay the penalty for miscoordination when they are coupled with a Hare hunter because the Stag hunter has no chance of offsetting his energy expenditure with a Stag capture while they remain a pair. In harsh environments (B), the payoff returns of a Hare are not sustainable. The more Hare Hunters that die off in the harsh times, the less opportunity there is for miscoordination and so further improves the Stag hunters’ chances of survival.

To return to the Indonesian sperm-whale hunters described in Alvand and Nolin (2002), they noted that fishermen engaged in extensive pre-hunt communication, making known their hunting intention and public commitment to the normative framework that would regulate any subsequent sharing-of-the-spoils. Here we have demonstrated that this communication allows cooperative phenotypes to withstand harsher environments. Note that for the conditions in which Hare Hunting is still the preferred strategy, even under communicative conditions, the explanation is also because of the price of miscoordination. Stag Hunters still need to probe others as to their intentions and this comes with a non-negligible cost of time and energy. Hare hunters can ignore the enquiry to cooperate and go about their business hunting Hares. Thus the advantage of Stag Hunting could be further increased in this model if there were some source of cheap, public, and honest perceptual information about potential collaborators, before they have to ask, such as which exists in the green beard effect (Hamilton 1964; Queller et al. 2003).

It is interesting to consider whether the results would extend to PDGs. As we and others have argued, SHGs represent a better model for the evolution of human cooperation because it is a tighter fit to the real-life ecological and environmental challenges faced by our ancestors and many people today. The unsuitability of this model to ecological contexts becomes apparent if we were to naively transplant the classic Prisoner’s Dilemma payoff matrix into the narrative of the Stag Hunt. In this situation, the benefits of hunting a Hare when the other hunter chooses to hunt Stag, would be greater than the rewards for hunting a Stag together or hunting a Hare alone. Clearly, the analogy breaks down at this point, but we can ask, what role environmental harshness might play in SHGs. In the absence of other factors that have been shown to increase the chances of cooperation, such as communication, punishment, reward, or reputation, the dominant strategy is to defect in PDGs: the only outcome from which each player could only do worse by unilaterally changing strategy. While a full modelling of this scenario is beyond the scope of this paper, it seems reasonable to project from these results and the mechanisms laid out in Figure 6 that mutual defectors would be more harshly affected by adverse environmental conditions than would mutual cooperators as their payoff is greater (and thus why the mutual defection is the “tragic” dominant strategy). Simply put, if mutual cooperators are starting from a higher metabolic position, then they can sustain the cost-of-living for longer. However, the temptation to defect is still present in a way that it is not for the Stag Hunt (see above) so further investigations are needed to uncover exactly how Prisoner’s Dilemma would play out against varying degrees of environmental harshness.

Mathematical analysis

The mathematical analysis synthesises what we understand to be the relevant factors from the output of the ABM. It shows how the steady state levels of hare-hunters and stag-hunters change with \( k \). We see that a harsh environment favours stag-hunters and a more favourable environment favours hare-hunters (Figure 4). The steady state stag-hunter level is a very sensitive to the parameter \( \alpha \), which is the ratio of the rate at which well-fed individuals become poorly-fed to the death rate of poorly-fed individuals. When this parameter is sufficiently small (corresponding to high nutritional value of a stag), the stag-hunters can sustain very high levels at lower feeding rates. At higher feeding rates, the hare-hunters become viable and pair up with stag-hunters, thus preventing the latter from forming homotypic pairs and catching food.

In our model, individuals do not switch/choose their behaviour, but rather survive or die depending on their strategy and the composition of the population. At very high pairing rates, most individuals will exist in pairs and so the death rates of stag-hunters will be determined by the probability that they are in homotypic (stag-catching) versus heterotypic pairs. In this case, our ecological model becomes more comparable to the two-player game analyses, with stag-hunting becoming the better strategy only when stag-hunters exceed a critical proportion.

The human stag hunt experiment

The long-term survival of fixed hunting phenotypes from the ABM and formal analysis raised the question of whether, in real-life, humans adopt a more flexible strategy, choosing to cooperate (or not) dependent on the environmental harshness and available energy reserves. We tested this hypothesis with an online version of the ABM where participants controlled the hunting decisions of their online avatars. They monitored their energy reserves on screen which increased after a successful hunt and decreased as time elapsed. Hunting a Hare gave them a 100% chance of 100 calories whereas hunting Stag would give a 50% chance of 200 calories (replicating the classic 2:1 Stag Hunt ratio from the ABM). We systematically varied the environmental harshness for each participant and, as in the ABM, human players of the game lost energy by walking around looking for food and stayed alive by making sure the energy they gained from their food was greater than the energy they used to find it.

We found that the less energy people had in their reserves, the more likely they were to choose the collaborative option of Stag Hunting. Moreover, the harsher the environment the more amplified this effect became because it essentially heightened the threat of starvation and brought forward the decision to cooperate (“good times”/ “bad times” comparison). Presumably, this was because participants were monitoring the state of their energy reserves in comparison to their current strategy and made decisions about optimal hunting strategies in the moment. Interestingly, recent evidence from behavioural economics also suggests there are fundamentally different motivations underlying decision making in one-shot PDGs versus SHGs, with PD cooperation governed by a strong moral component to “do the right thing” by your collaborator (e.g., Capraro and Rand 2018) whereas cooperation in SHGs is driven more by distributional, social preferences for efficiency (Capraro et al. 2020).

In the face of cooperative uncertainty – participants could not be certain all attempts at collaboration would be reciprocated – they favoured the high-risk high-reward Stag option when environments were harsher and starvation was imminent. In this on-the-fly cost-benefits analysis, our human participants behaved like other species placed in similar ecological positions. For example, when choosing between food sources with varying quality, foraging animals are predicted to select those that maximize their net energy intake by balancing the potential calorific payoff of the food reward with the risks or costs associated with obtaining it (Stephens 1986). It has been shown that the probability of engaging in risky foraging behaviors can also be influenced by an individual’s hunger level or energetic state (Hileman et al. 1994; Lima 1998; Gillette et al. 2000; Brown and Kodler 2004; Verdolin 2006).

As one might expect, organisms appear to accept greater risks when starvation is imminent or highly likely (Gotcitas and Godin 1991; Pettersson and Brommark 1993; Godin and Crossman...
Riskier foraging strategies as a result of decreased energy levels have been observed in sparrows (Junco hyperalpis) (Lima 1988), salmon (Oncorhynchus kisutch) (Dill & Fraser 1984), and slime mold (Physarum polycephalum) (Latty & Beekman 2010). It is known that species can mitigate their extinction risks in uncertain environments by diversifying individual phenotypes, in a process of so-called “bet hedging” (Nowak 2006). Thus different animal personalities, behavioural strategies, and syndromes (a proclivity to cooperate or not) can be thought of spreading the risk of uncertain environmental conditions across different phenotypes adapted to different environments (Chapple et al. 2012; Sih et al. 2012; Wolf and Weissing 2012; Carere and Gherardi 2013). The fact different kingdoms of life, and different levels of biological organisation, show similar responses to environmental stress suggests some common principles at work. However, where humans are of course different is that we have evolved to use language, which as the ABM results show vastly reduces the risk in Stag Hunt scenarios and in real life regulates the social contract in SHGs.

### CONCLUSIONS

The modelling and mathematical results show that only cooperative foraging phenotypes survive the harshest of environments but pay a penalty for miscoordination in favourable environments. Because of the presence of nuisance pairs (from the perspective of the Stag Hunters), we are able to explain why cooperation does not always pay during favourable environments, even if it does so in harsher environments. When agents are allowed to coordinate their hunting intentions by communicating, cooperative phenotypes outcompete those who pursue individual strategies in almost all environmental and payoff scenarios examined. This is important as compared with the rest of the natural world, not only are humans an ultra-cooperative species, they are an ultra-communicative one too. Under some evolutionary accounts, these two aspects are related via an adaptation for mutual knowledge where language can be thought of as “intention made public” (Schelling 1960; Duffy and Felovitch 2002; Smith 2010). As Alvard and Nolan note “the adaptive value of being able to communicate honest cooperative intent with such a statement as ‘I will hunt whales tomorrow with you if you hunt whales tomorrow with me’ is hard to overestimate.” (2002, p. 549) and along with them we also agree that because pregame communication is so crucial to the solution of coordination games such as SHGs, this may have been one selective pressure favouring the evolution of language. The idea that language evolved in order to facilitate the planning involved in hunting is not new (e.g., Washburn and Lancaster 1968; Montagu 1976), but framing the issue in terms of environmental harshness here has helped to sharpen the role of communication further.

Our human data shows flexible decision-making in the face of cooperative uncertainty, with people favouring high-risk high-rewards when environments are harsher and starvation is imminent. We found that not only are humans sensitive to such contextual factors, they have the potential to make decisions about whether to cooperate or not that are optimal to our survival. While the cognitive biases that underpin coordination may have been selected for in life-or-death hunting situations of our past, modern-day humans still use the cognitive intuitions to resolve coordination problems whenever they have a structure and logic comparable to the Stag Hunt, such as those in larger-scale international relations (Jervis 1978) and macroeconomics (Bryant 1994). Converging lines of evidence from the three approaches we have taken here indicate a significant role for environmental variability in human cooperative dynamics and the species-unique cognition designed to support it.

### MATHEMATICAL DETAILS

We obtain the following equations for the time evolution of the variables:

\[
\frac{dF_i}{dt} = F - 2k_i \left( S_{i+}^+ + S_{i-}^- + S_{i-}^+ \right) F_i - l_i F_i
\]

\[
\frac{dF_h}{dt} = F - k_i \left( B^{++} + B^{-+} + B^{+-} + B^{--} + H_+ + H_- \right) F_h - l_i F_h
\]

\[
\frac{dS_{i+}}{dt} = 6S_{i+}^+ + 4S_{i-}^- + 2S_{i-}^- + 3B^{++} + 3B^{-+} + B^{+-} + B^{--} + S_+ + S_-
\]

\[
+ 4k_i \left( S_{i+}^+ + S_{i-}^- + S_{i-}^+ \right) F_i + k_i \left( B^{++} + B^{-+} \right) F_i - \alpha_i S_i - S_+ - S_- - 4k_i \left( H_+ + H_- \right) + l_i S_{i+}^+ + l_i B^{--}
\]

\[
\frac{dS_{i-}}{dt} = 2S_{i+}^+ + 4S_{i-}^- + 2B^{++} + 2B^{-+} + k_i \left( B^{++} + B^{+-} \right) F_i + \alpha_i S_i - S_+ - S_- - 4k_i \left( H_+ + H_- \right) + l_i S_{i-}^- + l_i B^{--}
\]

\[
\frac{dH_i}{dt} = 2B^{++} + 2B^{-+} - 2H_+ - 2H_- - 4k_i \left( B^{++} + B^{+-} + B^{--} + H_+ + H_- \right) F_i
\]

\[
-l_i H_i - 4k_i \left( S_+ + S_- \right) + l_i B^{--}
\]

\[
\frac{dS_{i+}^+}{dt} = \frac{k_S^2}{2} - \frac{2S_{i+}^+}{R} - 2k_i S_{i+}^- F_i - 2\alpha_i S_{i+}^+
\]

\[
\frac{dS_{i-}^-}{dt} = \frac{k_S^2}{2} - \frac{2S_{i-}^-}{R} - 2k_i S_{i-}^+ F_i - 2\alpha_i S_{i-}^-
\]

\[
\frac{dB^{++}}{dt} = k_i H_+ - \frac{2B^{++}}{R} - k_i B^{++} F_h - \left( l_i + \alpha_i \right) B^{++}
\]

\[
\frac{dB^{-+}}{dt} = k_i H_- - \frac{2B^{-+}}{R} - k_i B^{-+} F_h - \left( l_i + \alpha_i \right) B^{-+}
\]

\[
\frac{dB^{--}}{dt} = k_i H_+ - \frac{2B^{--}}{R} - k_i B^{--} F_h - \left( l_i + \alpha_i \right) B^{--}
\]

We perform numerical simulations of the model, using the Matlab ordinary differential equation solver ODE45 and the following parameter values \( F = 10.0, R = 2.0, k = 0.6, \alpha = 0.75, l_i = 1.2, l_h = 1.05, \) and \( l_f = 30.0. \) We use initial conditions \( F(0) = F_h(0) = 10, S_{i+}(0) = H_+(0) = 10, S_{i-}(0) = H_-(0) = B(0) = S_{i-}^- (0) = 0. \)

We note that if we make the environment sufficiently favourable, stag-hunters re-emerge.

The total levels of hare-hunters do not depend on the level of stag-hunters, so it is possible to understand the dynamics of hare-hunters in isolation. We find that hare-hunters converge to a steady state level given by
provided this is greater than 0. If \( l_2 R < 2 \), then the population explodes. If \( l_2 R > 2 \), then the critical value of \( k_2 \) above which hare-hunters can survive is \( k_2 = \frac{3l_2}{3l_2 - 2} \). Below this value, hare-hunters are driven to extinction and above this value, they converge to the steady state level \( H_{TOT} \) given above.

**SUPPLEMENTARY MATERIAL**

Supplementary data are available at *Behavioral Ecology* online.

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Data availability: Analyses reported in this article can be reproduced using the data provided by Ibbotson et al. (2021).

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